To respond to evolving business needs, enterprises are transforming to embrace change. This paradigm shift gives birth to an intelligent enterprise, which enables high-value SAP workloads with an ecosystem of integrated applications to operate with a single pane of glass across data centers to hybrid cloud to multi-cloud environments.

**Intelligent enterprise**

Responsive:
- Cloud-enabled to scale right, on demand

Innovative:
- Leverages a digital platform, intelligent applications and technologies

Low Code:
- Low technical debt, able to innovate rapidly

Built to last
- Traditional enterprise

Built to evolve
- Intelligent enterprise

Rapidly changing business demands are driving enterprises to evolve.

The future enterprise is intelligent

**Responsive:**
Cloud-enabled to scale right, on demand

**Inclusive:**
Ecosystem of applications, services and experience

**Low Code:**
Low technical debt, able to innovate rapidly

75% of organizations will likely have deployed a multi-cloud or hybrid cloud model by 2020

74% of enterprises believe data landscape complexity limits their agility

(Gartner: Market Insight: Making Lots of Money in the New World of Hybrid Cloud and Multicloud – Sep 7, 2018)
Deloitte's world class SAP cloud management services combined with Dell Technologies' industry-leading cloud architecture helps you make the move to SAP HANA and evolve to the intelligent enterprise.

**Managed hybrid cloud**

**DELOITTE MANAGED SERVICES**

**On-Premises Hybrid Cloud**

- Dell Technologies
- VMware
- Dell EMC
- EMC
- Unisphere

**Public Cloud**

- boomi

**UNIFIED OPERATIONS**

- with non-SAP business applications

**WORKFLOW INTEGRATION**

- HCI
- Servers
- Storage
- Data Protection

**Managed hybrid cloud**

- **SAP**
- **Public Cloud**

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**Digital Partner of the Year with SAP**

- 11 SAP Pinnacle Awards in past 4 years
- One of the single largest implementers of SAP globally
- Consistently named a leader in SAP services by Gartner reports

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Deloitte's world class SAP cloud management services combined with Dell Technologies’ industry-leading cloud architecture helps you make the move to SAP HANA and evolve to the intelligent enterprise.

**Leverage the power of one**

Deloitte Technologies and Deloitte provide a robust, scalable, integrated solution to run your SAP workloads across a variety of environments.

**Take an industry-specific approach**

Accelerate design and implementation of SAP workloads using readily deployable leading practice SAP solutions across business processes.

**Lay a modern IT foundation**

Run SAP workloads on modern infrastructure—get the performance, protection, and availability you need while de-risking SAP migrations.

**Implement a lasting multi-cloud strategy**

Get the same operational experience on-premises and in the cloud.

**Digitally integrate your ecosystem**

Connect SaaS apps, databases, and web services using pre-built integrations save up to 30% effort.

**Simplify runtime complexity**

Combine runtime management components by utilizing one end-to-end managed service to lower operational overhead.

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